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# stoneware, inc.

Stoneware™ Inc.

Private Cloud Program for Cooperative Services  
Organizations (CSO)

*Stoneware, Inc.*

*Date: January 2010*

*Related Product: webNetwork*

## CSO Agreement

By: Stoneware, Inc.

Date: January, 14 2010

### Overview

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The Private Cloud Program for Cooperative Services Organizations (CSO) is designed for centralized IT organizations (CSO) that manage, procure, or consolidate IT (information technology) resources for member entities in the public sector. This program is designed to accelerate the organization's move toward private cloud computing by enabling the delivery of information services and resources to member organizations via a Stoneware's private cloud computing framework.

### Program Details

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The program is a joint partnership between the CSO and Stoneware, Inc. by which the CSO will receive software and discounted training in return for promoting private cloud computing with their member organizations. Organizations that sign up for Stoneware's Private Cloud Program can expect the following benefits from the Central Processing Program:

- **Free NFR Copy** – a 250 concurrent user copy of Stoneware's webNetwork.
  - Includes all major and minor revisions while the agreement is active
  - Can be deployed for either Intranet or Extranet
  - Directory service enabled for connecting to Microsoft AD or Novell eDir
- **Free Testing Copy** – a 25 concurrent user copy of Stoneware's webNetwork.
  - Includes all major and minor revisions while the agreement is active
  - Use must be for testing purposes only
  - Directory service enabled for connecting to Microsoft AD or Novell eDir
- **webNetwork Training** – Stoneware will provide 50% training discount for all cooperative employee training.
  - ½ discount applies to all webNetwork and Report Services training
  - ½ discount applies to all training class held in Indianapolis or on location
- **3 Call Support Pack** – Stoneware will provide a 3 call support pack
  - 3 technical support calls between the hrs of 8:00am EST and 5:00pm EST
  - 800 dial in support number @ 800-505-6865
  - Email support provided at support@stone-ware.com

In consideration for software, training discounts, and services the cooperative will make its best effort to meet the following program requirements:

- **Promote** - Coordinate meeting between Stoneware and the CSO's members for the purpose of promoting the technology purchase
  - Meeting can be in person or online

#### Brief:

This document describes a program for cooperative services organizations that manage, procure, or consolidate IT resources for public entities.

- **Purchase** – acquire the necessary professional services to implement Stoneware’s private cloud solution within the CSO
- **Provide** – promote site visits to member organizations who are interested in private cloud computing
- **Commit** - provide a customer spotlight, case study, or online webinar for the purpose of promoting the solution to other public organizations.

**Qualifications**

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This section of the document describes the types of organizations that qualify for the Private Cloud Computing program. In order for any CSO to qualify, members of the CSO must maintain their own IT staff and deliver local IT services to end users. Any questions regarding qualifications for the program can be directed to [sales@stone-ware.com](mailto:sales@stone-ware.com). This program is subject to change at Stoneware’s discretion.

- County Educational Offices for public schools
- BOCES ( Board of Cooperative Educational Services) for public schools
- Centralized Information Technology for a state government
- Centralized Information Technology for a state university

Organization: _____ By: _____ Print: _____ Title: _____
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